

Jelly Guinoo

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Summary

Dynamic professional dedicated to offering exceptional result to clients. Experienced caller with a proven track record in generating leads and setting appointments. Excelled in overcoming objections and fostering teamwork.

Skills

Communication skills, Appointment Scheduling, Lead Generation, Cold Calling

Experience

Smart Money | Remote

Appointment Setter | 01/2024 - 06/2024

- Acted as first point of contact and set appointments for prospective clients.

Housejet | Remote

Appointment Setter | 06/2023 - 06/2024

- Contacting and qualifying inbound leads acquired from online website and converting these leads to appointments with our agents.

Swiss Logistics | Remote

Cold Caller | 01/2022 - 04/2023

- Call potential clients and businesses in the transport and logistics sector to offer services and build relationships.

Concentrix | Naga City

Provider Services Representative | 06/2019 - 01/2022

- Answering inquiries about claims, benefits, and medical policies.

Digital Minds Inc. | Naga City

Outbound Sales Representative | 01/2018 - 03/2019

- Identified new business opportunities through cold calling, networking, marketing and prospective database leads.

Education

Brentwood College of Asia International School | Naga City

Bachelor of Secondary Education (English Major) | 04/2013

Websites, Profiles

https://www.upwork.com/freelancers/jellyg5?mp_source=share, <https://www.onlinejobs.ph/jobseekers/info/2893935>