

## **KRISTINE KATRINA SUEGAY LATOZA**

**Purok 1 Barangay Posadas Sara Iloilo City**

**09536828452**

**indayklipz@gmail.com**

### **CAREER OBJECTIVE**

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**To obtain the position where I could effectively apply my skills and knowledge I've learned and to give an opportunity to work productively and accurately in your company.**

### **SKILLS SUMMARY**

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- \*Good in basic computer skills**
- \*Having wholesome values of honesty and integrity**
- \*Accuracy and attention to details**
- \*Creating a positive work environment**
- \*Ability to work independently or as part of the team**
- \*Meet sales goals**
- \*Fast learning**
- \*Cold Calling**
- \*Good Communication**
- \*Time Management**

### **PERSONAL INFORMATION**

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**Birthdate: *April 24,1986***

***Nationality : Filipino***

**Birthplace: Lambunao Iloilo City**

**Civil Status: Married**

**Age: 38 years old**

**Religion: Nazarene**

**Gender: Female**

**Height: 5'3    Weight: 75kgs**

## **Educational Attainment**

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**Bachelor of Science in Commerce**

**Major in Management**

**October 2007**

**School Awardee**

## **Work Experience**

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**Enumerator : Department of Social Welfare Development (DSWD)**

**Crishens Contact Center**

**Sta.Cruz Laguna**

**2014-2015**

**Tele Sales Representative (National Debt Relief ,Merchant Services for AMEX,Real Estate)**

**Lead Qualifier / Appointment Setter**

**Custech Contact Center**

**Sta.Cruz Laguna**

**2015-2020**

**Tele Sales Representative (National Debt Relief, Home Improvement for Solar and Roofing)**

**Lead Qualifier / Appointment Setter**

**Versatel Marketing (WFH)**

**January 2021 - October 2021**

**Tele Sales Representative (Health Insurance)**

**Lead Qualifier**

**Unleash Your Team (WFH)**

**November 2021 – January 2022**

**Sales Representative (Auto Insurance)**

**Oakmonte Insurance Company (WFH)**

**January 2022- October 2022**

**Tele Sales Representative (Auto Insurance)**

**Versatel Marketing (WFH)**

**November 2022 – May 2023**

**Tele Sales Representative (Health Insurance)**

**Lead Qualifier**

**JDDM (WFH)**

**October 2023 -September 2024**

**Tele Sales Representative (Life Insurance ,Home Improvement ,Medicare/Medicaid)**

**Lead Qualifier/ Appointment Setter**